

# **Ethiopian Institute Of Financial Studies**

## **Leadership and Functional Developmental Training Courses 2016/17**

<b>Ser No</b>	<b>Training Courses</b>
1	Advanced Branch Management
2	Advanced Performance Evaluation & Monitoring
3	Advanced Risk Management
4	Advanced Strategic Management
5	Branch Management
6	Brand Development and Marketing
7	Change Management
8	Communicating Effectively
9	Compliance Management
10	Corporate Governance
11	Credit Management
12	Customer Service Delighting the Customer
13	Developing High Performance Team
14	Ethical Leadership
15	Human Resource Management for Non HR Managers
16	International Financial Standards(IFRS)
17	Leadership 101
18	Leadership 201
19	Leading Change
20	Managing Succession
21	Marketing & Customer Relationship Management
22	Marketing Products and Services
23	Negotiating to Win -Win
24	Policy and Procedure Development
25	Risk Management
26	Strategic Management
27	Strategic Thinking